

Names:

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ITEMS	LEARNERS SCORES
Item 1	
Item 2	
Item 3	
Item 4	
Total Scores	

KIYALA HIGH SCHOOL
MID TERM TWO ASSESSMENT TEST 2025
ENTREPRENEURSHIP
S.2

Time: 1 Hours: 30 mins

INSTRUCTIONS:

- The paper contains *four* items.
- Attempt all the items.

Item 1

Aisu started a retail business in Gremok area with a low market. Aisu never possessed Entrepreneurial ability. He gave out items from his shop to his friends on credit but with no serious follow up that many of them never settled their debts.

He involved his family members in business. These used to take goods for personal and home use without paying for them. He always spent the business cash on his leisure activities. He gave little attention to customers and used to open and close his shop anytime he wanted.

Aisu lacked business records for different transactions and took some stock for home use.

After a month, he realised that the shop shelves were empty. He also had very low sales and even that stock in business had become obsolete (expired) due to few customers that were coming to his shop. He is now stranded on what to do to revive his business.

Task:

- a)** Explain to Aisu the common management mistakes that caused his business to fail.
- b)** Explain to Aisu the indicators that his business is failing.

Item 2

Your school administration has provided Entrepreneurship club with Shs. 200,000 (Two hundred Thousand Shillings).

Task:

- a)** Think & Identify any five businesses that you can start in your school.
- b)** Identify any risks that may affect the running of the business.

Item 3.

Having raised some funds from his savings and sale of his motorcycle. Okello wanted to buy a machine for grinding maize seeds into maize flour in his village. However, he is not sure of the type of the machine to buy.

Task:

- a)** Explain to Okello the factors that he should consider when selecting a good machine.
- b)** Identify five methods of data collection that Okello can use in his business.

***** WISHING YOU SUCCESS *****